



*CNL Securities Corp.*  
Member FINRA/SIPC

# *News Release*

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## CNL SECURITIES APPOINTS GORDON WILHITE SENIOR VICE PRESIDENT

-- Seasoned executive to oversee eastern U.S. capital raising efforts --

(ORLANDO, Fla.) Oct. 26, 2011 — CNL Securities has appointed Gordon “Gordy” Wilhite as senior vice president/regional sales manager. He was formerly vice president of sales at CNL Securities, serving Arizona, Colorado, New Mexico, Utah and Wyoming. In the new position, Wilhite will oversee capital-raising efforts in the eastern United States for CNL Securities.

“Gordy is committed to bringing offerings to financial advisors that will help them pursue their clients’ investment objectives,” said Jeff Shafer, president of CNL Securities. “He has extensive experience addressing the needs of financial advisors and investors and a deep knowledge of CNL’s investment offerings.”

CNL Securities is now distributing four non-traded real estate investment trusts (REITs) and a non-traded business development company. Together, the offerings provide financial advisors a broad platform to help meet a variety of investor objectives.

“I’m thrilled with the opportunity to work with more financial advisors, particularly at a time when there are so many opportunities in the markets in which REITs and business development companies operate,” Wilhite said. “This position will allow me to work with advisors as they look to real estate and other alternative investments to develop customized client portfolios.”

Prior to joining CNL Securities in 2003, Wilhite served as director of sales and marketing for Grace Management Group, a manufacturer and marketer of domestic goods. He also worked as a key account manager at General Mills for two years.

Wilhite received his bachelor’s degree in business and economics from Wheaton College in Wheaton, Illinois.

### About CNL Securities

CNL Securities is a registered broker/dealer and member of FINRA and SIPC. CNL Securities is an established pioneer in distributing non-traded real estate investment trusts (REITs). Over the course of

nearly 25 years, the company has distributed the widest variety of REITs in the industry, including three distinct REITs that successfully completed their full life cycle.

About CNL Financial Group

CNL Financial Group (CNL) is a leading private investment management firm providing global real estate and alternative investments. Since inception in 1973, CNL and/or its affiliates have formed or acquired companies with more than \$25 billion in assets. CNL is headquartered in Orlando, Florida.

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